

Always one step ahead.

**First Half of Fiscal Year 2014/15 (1 April – 30 September 2014)
Overview.**



Highlights of the First Half of Fiscal Year 2014/15.



System Installation & Order in the U.S.A.

- Progress was made in the installation of the toll system in Texas, the first own system integrated in the U.S.A.
- An order for an electronic toll collection system on the New York State Thruway, the first system order from a toll agency of the E-ZPass Group, was received in July.



System Extension in Belarus

- The nationwide electronic toll collection system in Belarus has now been in operation for more than one year.
- At the beginning of August 2014, it was further increased to 1,189 km.



System Extension in Poland

- The nationwide electronic toll collection system in Poland has now been in operation for more than three years.
- With 2,653 kilometers of toll roads and 1.6 million on-board units (OBUs), it is now our largest toll collection system.



System Operation in South Africa

- The toll collection system in the South African Gauteng province went into operation in December 2013.
- The payment rate remains very low, but the system operation has reached the break-even point in the meantime.
- We plan to work with our customer to improve the profitability.



Invitation to Tender in Russia Canceled

- The invitation to tender for the toll collection system has been postponed several times and was finally cancelled in August 2014.



Program 2020 Initiated

- A variety of measures will be implemented by the end of the 2014/15 fiscal year under the title "Program 2020".
- Goal: Initial successes in the current fiscal year, two-digit EBIT margin in the following year.

Earnings Data.

2014/15 H1 (first half of fiscal year 2014/15): 1 April–30 September 2014

2014/15 Q2 (second quarter of 2014/15): 1 July–30 September 2014

In million EUR unless otherwise stated	2014/15 H1	2013/14 H1	+/-	2014/15 Q2	2013/14 Q2	+/-
Revenues	237.4	235.9	+1%	119.5	114.6	+4%
EBITDA	38.0	16.1	+137%	33.3	8.4	+296%
<i>EBITDA margin (in %)</i>	16.0%	6.8%		27.9%	7.3%	
EBIT	17.6	7.6	+132%	16.9	3.9	+337%
<i>EBIT margin (in %)</i>	7.4%	3.2%		14.2%	3.4%	
Profit before tax	9.5	-1.0	–	6.8	0.5	>+500%
Profit for the period	0.9	-0.7	–	0.6	0.3	88%
Earnings per share ¹ (in EUR)	-0.27	-0.36	+25%	-0.21	-0.13	-62%
Free cash flow ²	25.5	-46.7	–	-7.4	-9.6	+23%
Capital expenditure ³	4.0	8.3	-52%	2.9	3.7	-22%
Employees ⁴	3,533	3,134	+13%	3,533	3,134	+13%
On-board units (in million units)	3.25	4.46	-27%	1.68	2.13	-21%

1 Earnings per share relate to 13.0 million shares; calculated from the profit for the period attributable to the equity holders of the company

2 Operating cash flow minus capital expenditure from operations (excl. payments for acquisition of companies and purchases of securities and investments) plus proceeds from the disposal of property, plant and equipment and intangible assets

3 Capital expenditure from operations (excl. payments for acquisition of companies and purchases of securities and investments)

4 Employees in H1 and Q2 as of 30 September each

Business Segments.

In million EUR unless otherwise stated	2014/15 H1	2013/14 H1	+/-	2014/15 Q2	2013/14 Q2	+/-
Road Solution Projects (RSP)						
Revenues	37.9	63.4	-40%	13.5	26.9	-50%
<i>Share of total revenues (in %)</i>	16.0%	26.9%		11.3%	23.5%	
EBIT	-23.7	-13.1	-81%	-11.3	-11.6	-2%
<i>EBIT margin (in %)</i>	-62.6%	-20.7%		-83.7%	-43.0%	
Service, System Extensions, Components Sales (SEC)						
Revenues	187.2	164.4	+14%	100.2	83.6	+20%
<i>Share of total revenues (in %)</i>	78.8%	69.7%		83.9%	73.0%	
EBIT	40.2	20.4	+97%	27.3	15.3	+79%
<i>EBIT margin (in %)</i>	21.5%	12.4%		27.2%	18.3%	
Others (OTH)						
Revenues	12.3	8.2	+51%	5.7	4.1	+39%
<i>Share of total revenues (in %)</i>	5.2%	3.5%		4.8%	3.6%	
EBIT	1.0	0.3	+272%	0.9	0.1	>+500%
<i>EBIT margin (in %)</i>	8.4%	3.4%		16.4%	3.4%	

Revenues by Region.

In million EUR unless otherwise stated	2014/15 H1	2013/14 H1	+/-	2014/15 Q2	2013/14 Q2	+/-
Austria						
Revenues	18.0	14.5	+24%	9.3	7.3	+28%
<i>Share of total revenues (in %)</i>	8%	6%		8%	6%	
Europe (excl. Austria)						
Revenues	125.7	145.2	-13%	63.3	71.2	-11%
<i>Share of total revenues (in %)</i>	53%	62%		53%	62%	
Americas						
Revenues	43.0	31.5	+37%	19.7	15.7	+25%
<i>Share of total revenues (in %)</i>	18%	13%		17%	14%	
Rest of World						
Revenues	50.7	44.7	+13%	27.2	20.3	+34%
<i>Share of total revenues (in %)</i>	21%	19%		23%	18%	

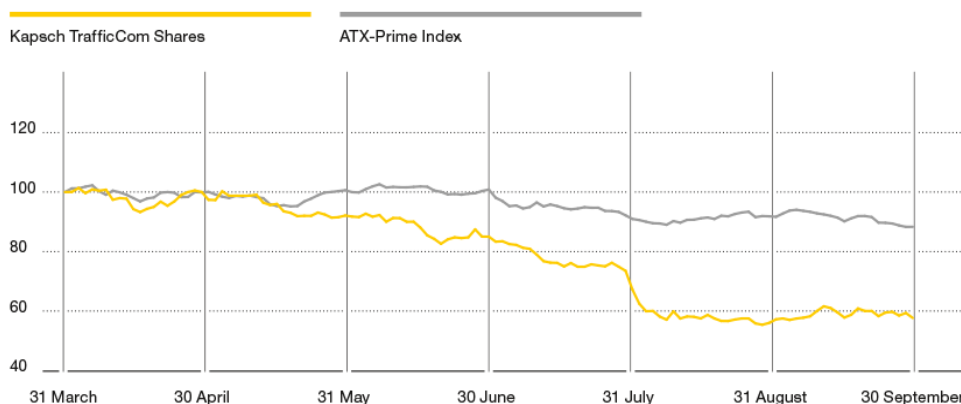
Balance Sheet Data.

		30 Sep 2014	30 Sep 2013	+/-	31 March 2014
Total assets	in million EUR	526.6	573.8	-8%	566.8
Total equity ¹	in million EUR	214.8	218.4	-2%	213.1
<i>Equity ratio</i>		40.8%	38.1%		37.6%
Net debt	in million EUR	-75.9	-100.3	+24%	-93.4
Capital employed	in million EUR	361.5	368.3	-2%	369.2
Net working capital	in million EUR	204.7	296.6	-31%	205.4

¹ Incl. minority interest

Kapsch TrafficCom Shares.

Share Price in First Half of 2014/15



Final price of KTCG and final value of ATX Prime Index on 31 March 2014, both indexed to 100.

Key Data on the Shares

Number of shares ¹	in million	13.0	Market capitalization ¹	in EUR million	299.91
Free float ¹	in %	38.1	Share performance ²	in %	-42.3
Closing price ¹	in EUR	23.07	Trading volume ^{2, 3}	in shares	19,654

¹ As of 30 September 2014

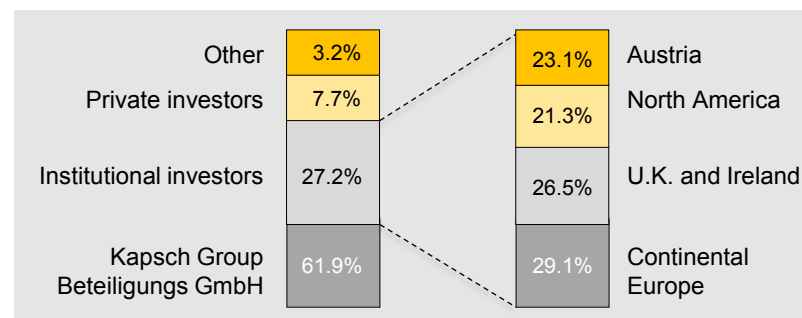
² In 2014/15 H1

³ Double counting

Information on the Shares

Investor Relations Officer	Marcus Handl
Stock Exchange	Vienna, Prime Market
ISIN	AT000KAPSCH9
Trading Symbol	KTCG
Reuters	KTCG.VI
Bloomberg	KTCG AV
Coverage	<ol style="list-style-type: none"> 1. Deutsche Bank 2. Erste Bank Group 3. Matelan Research 4. Raiffeisen Centro Bank

Shareholder Structure as at 31 March 2014



Outlook on the Second Half of Fiscal Year 2014/15.

The second half of the 2014/15 fiscal year will be marked by strategic adjustments to changed market conditions.

On the operational side, Kapsch TrafficCom will continue to carry out existing projects, such as the expansion of the toll systems in Belarus and Poland.

The implementation of the system in Texas should be completed in the next two quarters.

Work continues unabated on improving the profit situation in South Africa.

Kapsch TrafficCom expects its business to be expanded with new projects.

The outstanding result of the first half of the fiscal year will have an impact on the result of the total year of fiscal year 2014/15, just as well as first effects from the structural changes.

Disclaimer

This presentation is made by Kapsch TrafficCom AG (“Kapsch TrafficCom”) solely for use at this presentation. It is furnished to you solely for your information and its content may not be copied, distributed, disclosed or otherwise be made available, directly or indirectly, to any other person by any recipient, or published, in whole or in part, for any purpose.

The facts and information contained herein are as up to date as is reasonably possible and are subject to revision in the future. Neither Kapsch TrafficCom nor any of its respective directors, officers, employees or advisors nor any other person makes any representation or warranty, express or implied, as to the accuracy, completeness or fairness of the information or opinions contained in this presentation. Neither Kapsch TrafficCom nor any of its respective directors, officers, employees and advisors nor any other person shall have any liability whatsoever for loss howsoever arising, directly or indirectly, from any use of this presentation.

Whilst all reasonable care has been taken to ensure that the facts stated herein are accurate and that the opinions contained herein are fair and reasonable, this document is selective in nature and is intended to provide an introduction to, and overview of, the business of Kapsch TrafficCom. Where any information and statistics are quoted from any external source, such information or statistics should not be interpreted as having been adopted or endorsed by Kapsch TrafficCom as being accurate. We have not independently verified market data provided by third parties or industry or general publications.

This presentation contains forward-looking statements, based on the beliefs and assumptions currently held by the management of Kapsch TrafficCom, which are expressed in good faith and are in its opinion, reasonable. These statements may be identified by words such as “expectation” or “target” and similar expressions, or by their context. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause actual results, financial condition, performance, or achievements of Kapsch TrafficCom, or results of our industry generally, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements. Kapsch TrafficCom disclaims any obligation to update these forward-looking statements to reflect future events or developments.

This presentation does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of Kapsch TrafficCom in any jurisdiction in which such solicitation, offer or sale would be unlawful, nor shall part, or all, of this presentation form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities. Any such offers will only be made when a prospectus is published.

This document is directed only at persons (i) who are outside the United Kingdom or (ii) who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) (the “Order”) or (iii) who fall within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations etc.”) of the Order (all such persons together being referred to as “Relevant Persons”). Any person who is not a Relevant Person must not act or rely on this presentation or any of its contents. Any investment or investment activity to which this presentation relates is available only to Relevant Persons and will be engaged in only with Relevant Persons.

The shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended, or any U.S. state securities law.

The distribution of this presentation in other jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about, and observe, any such restrictions. By accepting this presentation you agree to be bound by the foregoing instructions and restrictions.

Kapsch TrafficCom is a provider of intelligent transportation systems (ITS) in the application fields of road user charging, urban access and parking, road safety enforcement, commercial vehicle operations, electronic vehicle registration, traffic management and V2X cooperative systems. Kapsch TrafficCom covers with end-to-end solutions the entire value creation chain of its customers as a one-stop shop, from components and design to the installation and operation of systems. The solutions of Kapsch TrafficCom help to finance infrastructure, to increase traffic safety, to optimize traffic flow, and to reduce environmental pollution from traffic. The core business is to design, build and operate electronic toll collection systems for multi-lane free flow traffic.

References in 44 countries on all continents make Kapsch TrafficCom a recognized supplier of electronic toll collection worldwide. As part of the Kapsch Group, a family-owned Austrian technology group founded in 1892, Kapsch TrafficCom, headquartered in Vienna, Austria, has subsidiaries and representative offices in 33 countries, has been listed on the Vienna Stock Exchange (KTCG) since 2007, and generated with more than 3,300 employees revenues of EUR 487.0 million in fiscal year 2013/14.

For additional information: www.kapschtraffic.com

Follow us on Twitter: twitter.com/kapschnet

